



# Welcome

PAPEN welcomes Professionals on job search campaigns or career changes as well as Business/Hiring Manager and Talent Acquisition Professionals.

## FOR YOUR JOB SEARCH CAMPAIGN OR CAREER CHANGE

*Practice. Learn. Share. Review your spirit.*

- Develop and practice your elevator speech (less than 90 seconds).
- Tips on what you need to do to get your search started and keep it moving.
- Frame and share your experiences in your career change/job search campaign.
- Match and express your skills with business and hiring manager needs.
- Attend presentations from a variety of expert speakers in their field.

Let's network and share business news and other events in the greater Pittsburgh area.

## FOR YOUR TALENT SEARCH

*Meet our Professionals. Share your business needs and expectations.*

- Tell us about your business opportunities and challenges.
- What talents and skills are you looking for?
- We would like to understand and fulfill your business needs.

Let's discuss how we can support each other and create opportunities for win-win solutions.

# Networking

Are you an efficient networker?  
What is important to know?  
Attend the PAPEN meeting!

## OUR MISSION

### Bridging Talent to Business Needs through Networking

*"One important key to success is self-confidence. An important key to self-confidence is preparation."  
- Arthur Ashe*

- Learn about the power of networking.
- Prepare for efficient networking and build your referral network.
- Target the company and not the job to create a steady stream of employment leads.
- Reach out and connect with employees in your target companies; specifically to employees in the functional area where you want to work.
- Share your networking experiences and your business contacts/referral network.
- Share business news and events.
- Let's practice effective networking.

*"The definition of insanity is doing the same thing over and over and expecting different results."  
- Benjamin Franklin*

# Meetings

## PAPEN North Chapter

Every 1<sup>st</sup> and 3<sup>rd</sup> Monday morning,  
8:45 AM to 11:15 AM

Hampton Presbyterian Church,  
Room 306  
2942 East Hardies Road  
Gibsonia, PA 15044

We look forward to seeing you.  
Contact us:

**Thomas Voigt**  
[Thomas\\_c\\_voigt@yahoo.com](mailto:Thomas_c_voigt@yahoo.com)

**David Weigand**  
[dweigand@zoominternet.net](mailto:dweigand@zoominternet.net)

[www.papen-pgh.org](http://www.papen-pgh.org)

PAPEN is a nonprofit organization (IRS501c3)  
Please check the PAPEN calendar  
for changes to meetings.